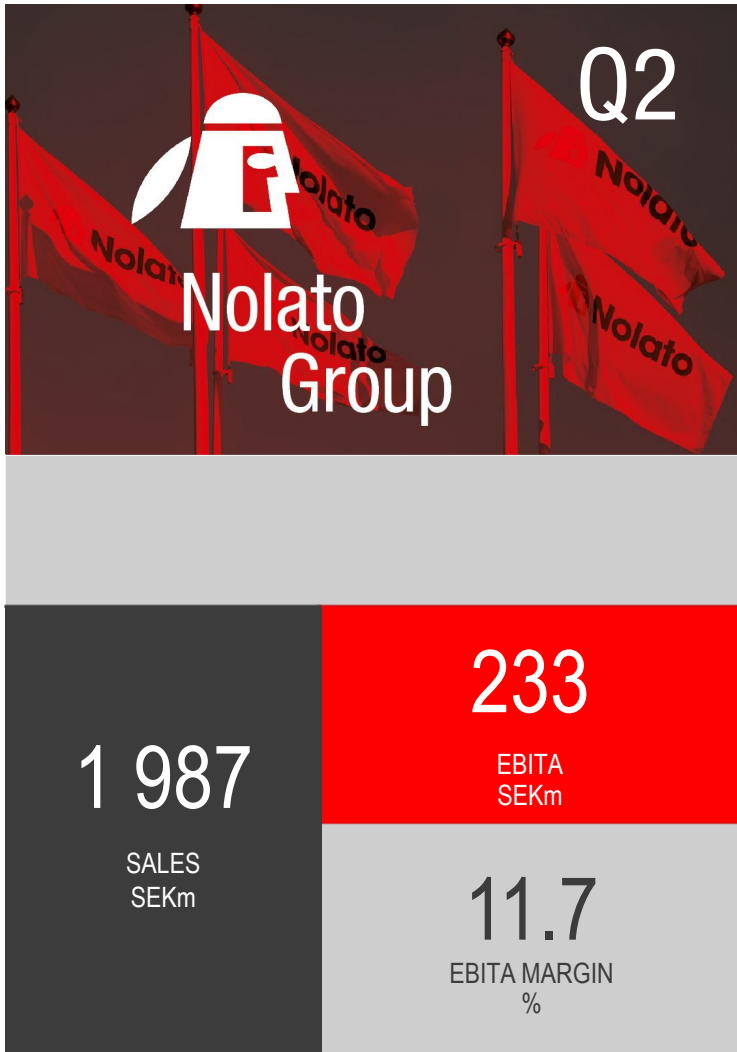


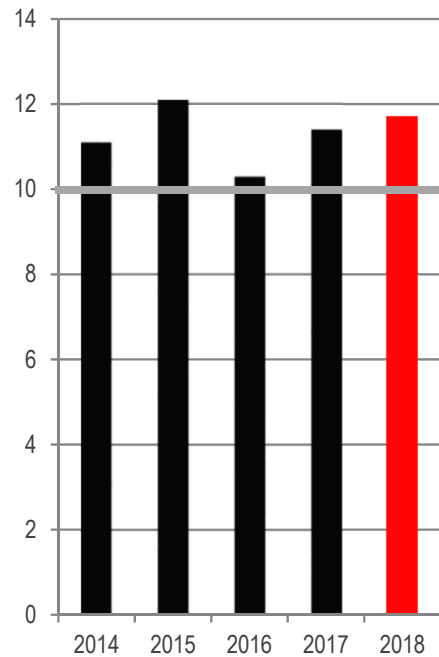
- 11:00 Reception
- 11:30 **Nolato Group – Christer Wahlquist**  
Our journey so far and current position, our (expanded) offering, Group synergies, core values and corporate culture
- 12:00 **Nolato Group – Per-Ola Holmström**  
Financial review of Group, incl. targets
- 12:15 **Nolato Group – Christer Wahlquist**  
ESG – ‘plastic as a material’, recycling in general, Nolato's R&D and sustainability work
- 12:45 Tour of the plant, incl. buffet lunch
- 14:00 **Medical Solutions – Johan Iveberg**  
Position/offering, operational focus & Medical Solutions Expanding Offering
- 14:45 **Industrial Solutions – Johan Arvidsson**  
Position/offering, operational focus and ‘efficiency measures’
- 15:15 **Integrated Solutions – Jörgen Karlsson**  
Position/offering, operational focus and EMC
- 15:45 **Nolato Group – Christer Wahlquist**  
Overall strategy and goals
- 16:00 End of day





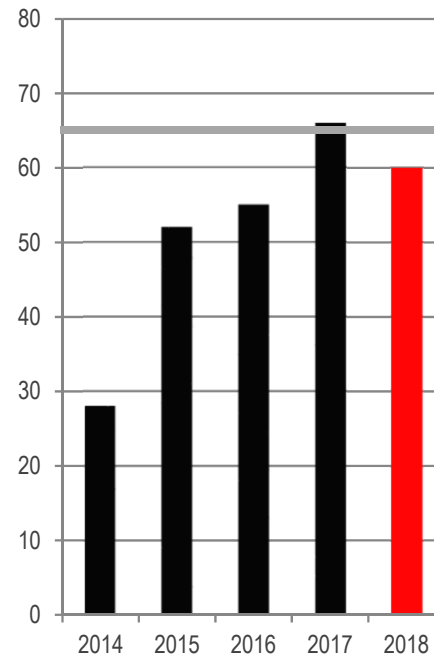
# Financial targets

### EBITA margin



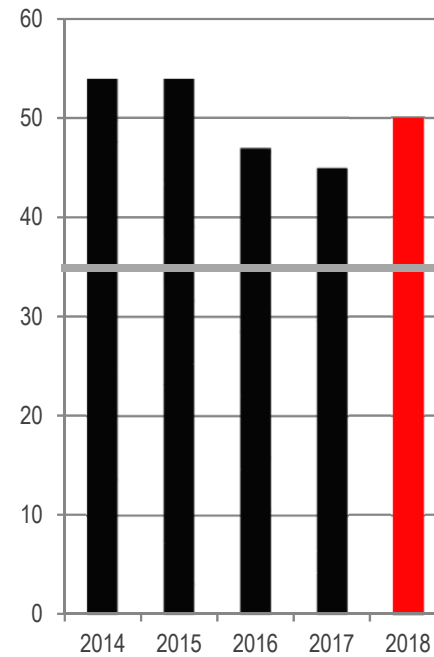
Target > 10%  
Outcome 11.7 percent

### Cash conversion



Target > 75%  
Outcome 60 percent

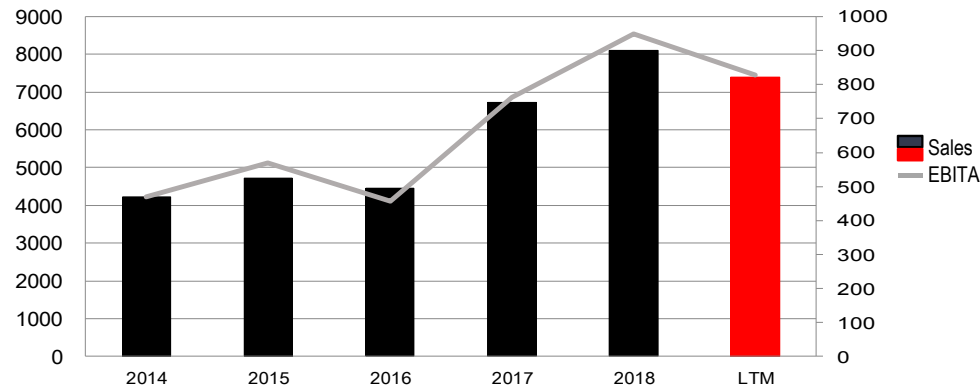
### Equity/assets ratio



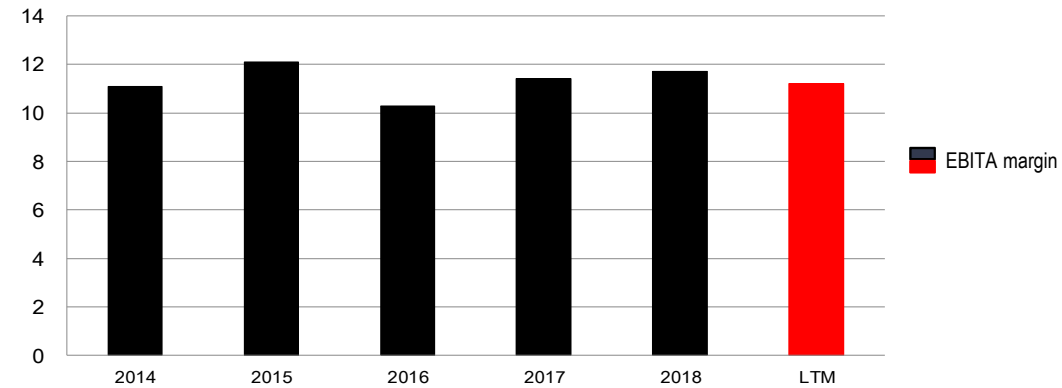
Target > 35%  
Outcome 50 percent

# Financial trends

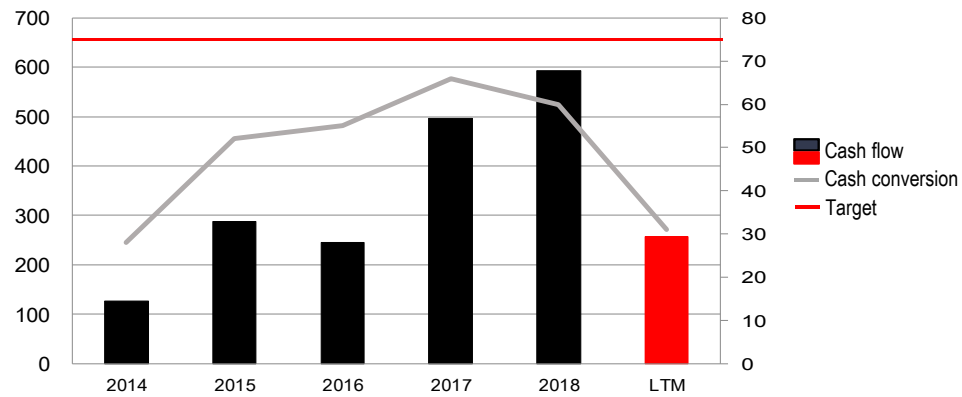
## Sales and EBITA (SEKm)



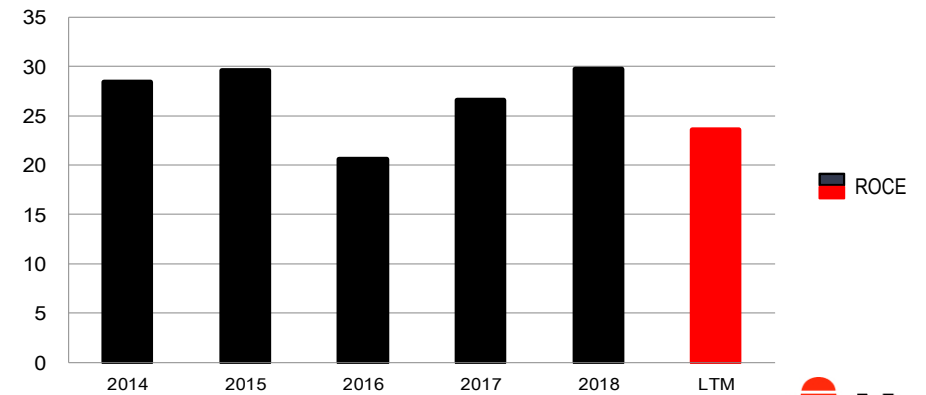
## EBITA margin (%)



## Cash flow after investments (SEKm) and cash conversion (%)

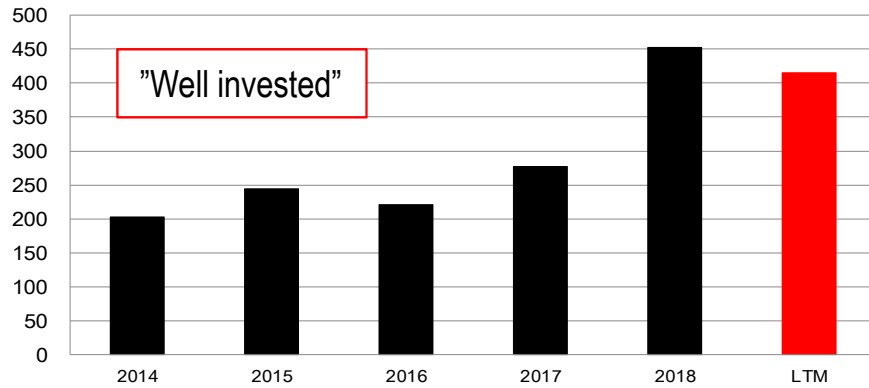


## Return on capital employed (%)

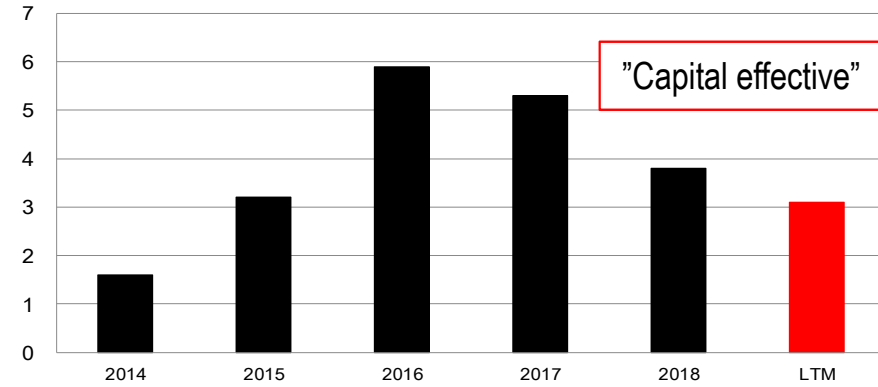


# Financial KPIs

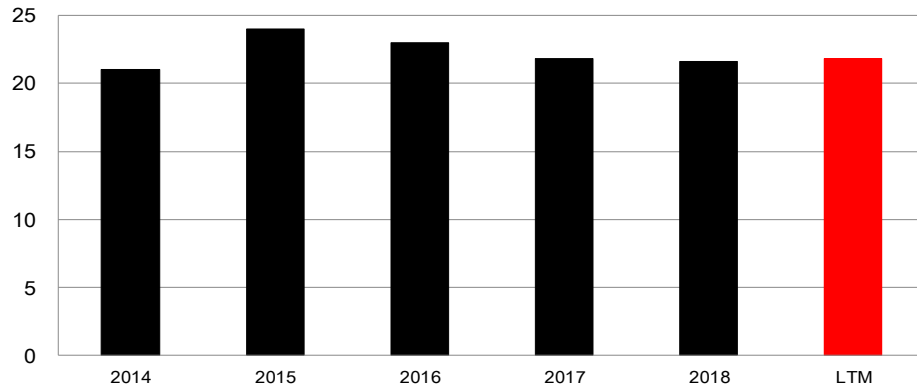
Capex (SEKm)



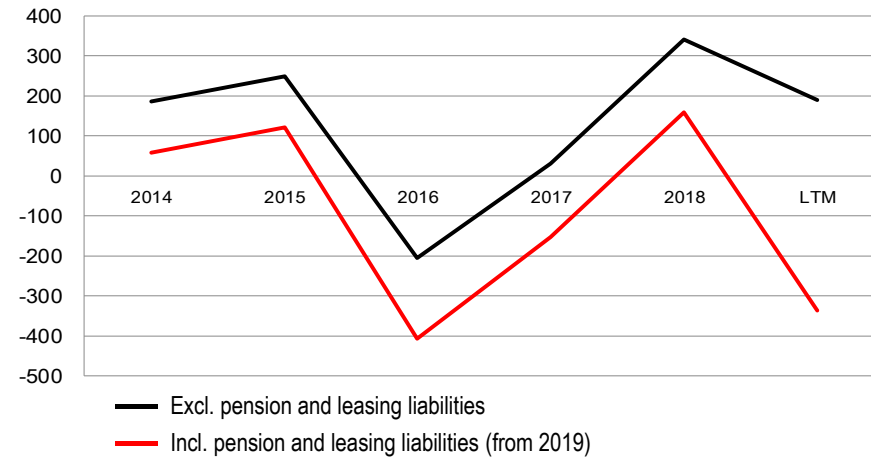
Working capital (% of sales)



Tax rate (%)

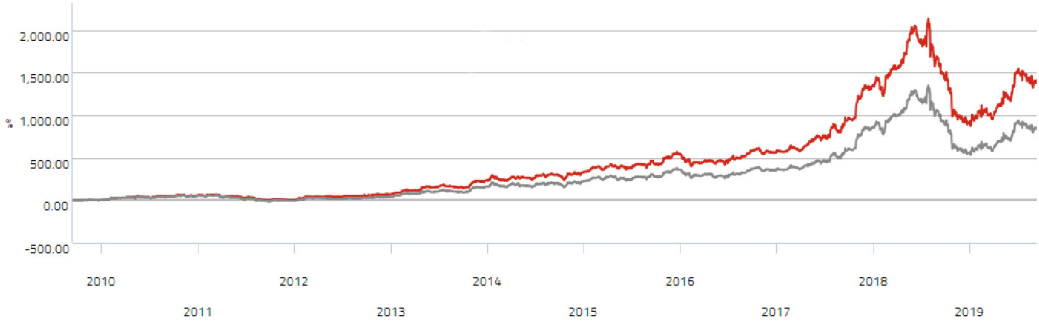


Net debt (SEKm)



# A rewarding combination

Nolato share (%) and Total return (%)



Dividend (SEK)

