

# Capital Market Day

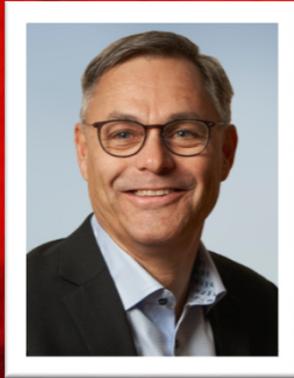
The agenda will focus on the next stage of the Group's growth opportunities from a global perspective. There will also be a detailed presentation of selected aspects of the business areas' operations.

Hörby, Sweden 2019-09-17

# Presentations will be made by:



**Christer Wahlquist**  
President & CEO



**Per-Ola Holmström**  
Executive vice  
President & CFO



**Johan Iveberg**  
President Medical  
Solutions



**Jörgen Karlsson**  
President Integrated  
Solutions



**Johan Arvidsson**  
President Industrial  
Solutions



**Kristoffer Glowacki**  
Vice President Strategic  
Development & Technology

- 11:00 Reception
- 11:30 **Nolato Group – Christer Wahlquist**  
Our journey so far and current position, our (expanded) offering, Group synergies, core values and corporate culture
- 12:00 **Nolato Group – Per-Ola Holmström**  
Financial review of Group, incl. targets
- 12:15 **Nolato Group – Christer Wahlquist**  
ESG – ‘plastic as a material’, recycling in general, Nolato's R&D and sustainability work
- 12:45 Tour of the plant, incl. buffet lunch
- 14:00 **Medical Solutions – Johan Iveberg**  
Position/offering, operational focus & Medical Solutions Expanding Offering
- 14:45 **Industrial Solutions – Johan Arvidsson**  
Position/offering, operational focus and ‘efficiency measures’
- 15:15 **Integrated Solutions – Jörgen Karlsson**  
Position/offering, operational focus and EMC
- 15:45 **Nolato Group – Christer Wahlquist**  
Overall strategy and goals
- 16:00 End of day



# The Nolato Group in brief

Flexible and effective development and production of polymer product systems

## History

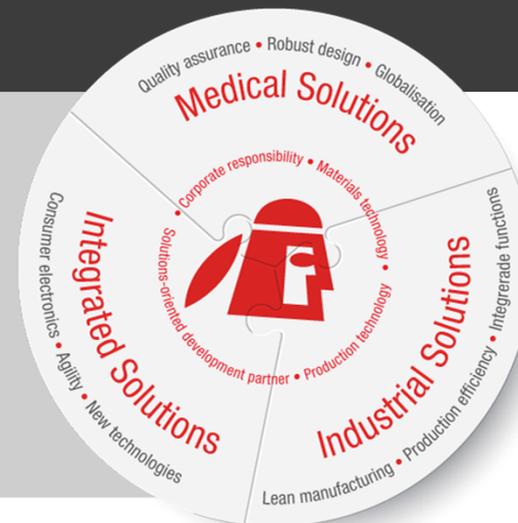
- Established in 1938 in Torekov, Sweden
- Listed on the stock exchange in 1984

## Business Areas

- |                        |                  |
|------------------------|------------------|
| • Medical Solutions    | 33% of net sales |
| • Integrated Solutions | 40% of net sales |
| • Industrial Solutions | 27% of net sales |

## Key ratios LTM 2019

- |                                   |             |
|-----------------------------------|-------------|
| • Net sales                       | SEK 7,404 M |
| • Operating profit (EBITA)        | SEK 827 M   |
| • ROCE                            | 23.6%       |
| • No. of employees (average 2019) | 5,500       |



# Nolato business concept



Nolato is a high-tech developer and manufacturer of polymer products and systems for leading customers in specific market areas



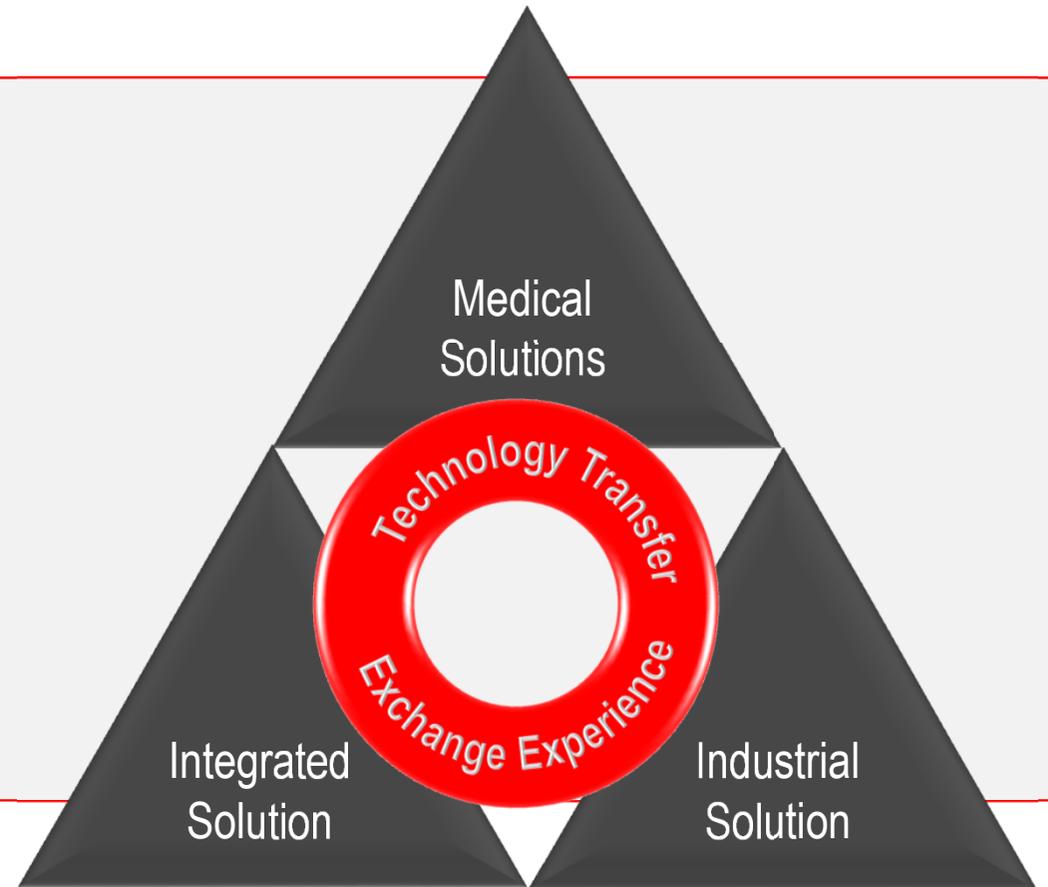
# Technology platform creates competitive advantages

Corporate responsibility

Materials technology

Solution-oriented  
development partner

Production technology

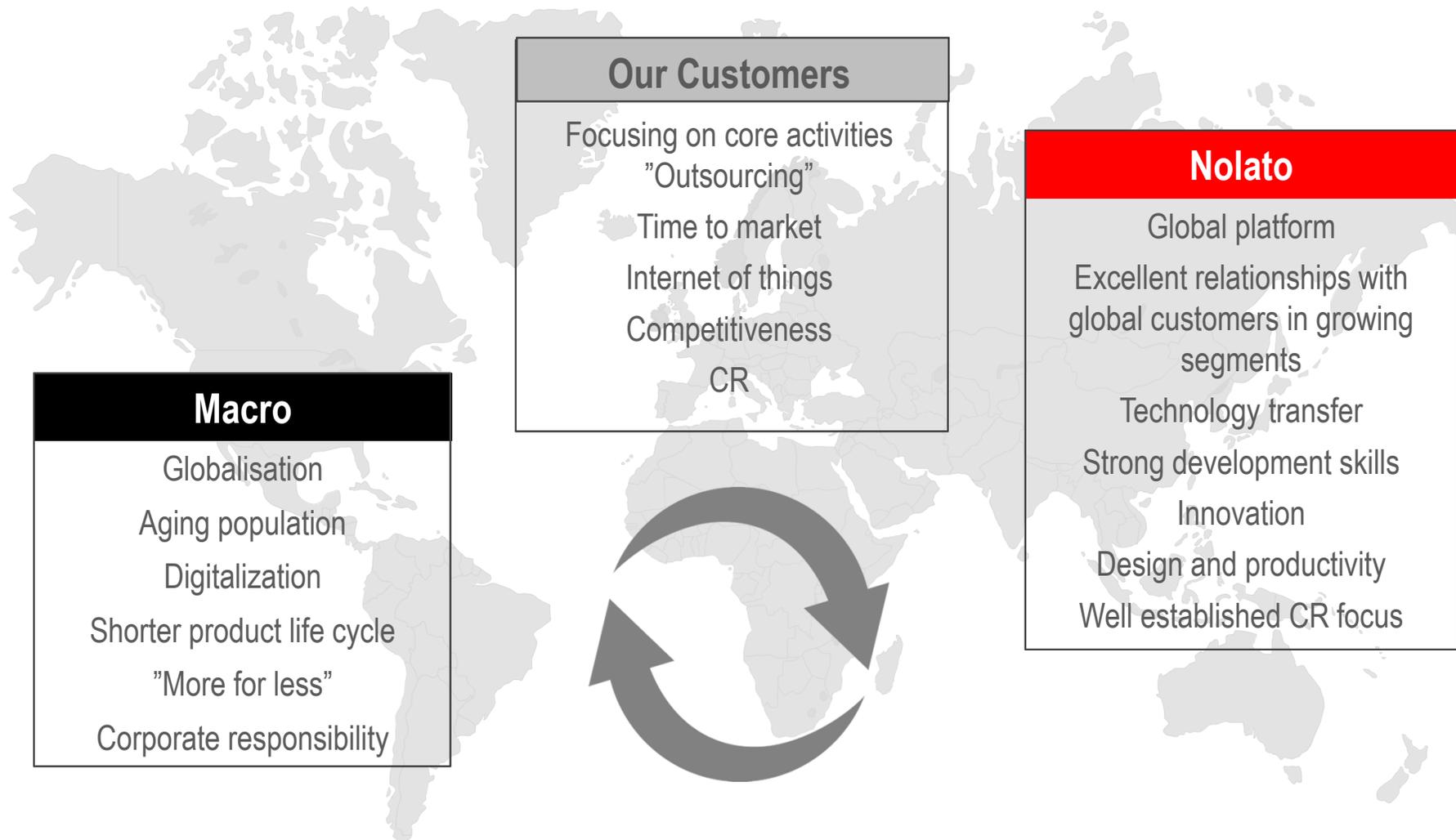


# Nolato - Our journey continues....

2000 →	2010 →	2020 →
Yesterday	Today	Tomorrow
<b>Customers</b>	<b>Solutions Provider to Partner/Customers</b>	<b>Worldwide Solutions Provider</b>
Main focus Mobile phone, Industry, smaller industrial medical	Balanced Group Medical/Industrial/ Integrated	Continous growth
Supplier	Partner	Solutions Provider
Leading position in Sweden Developed our position in Asia and Central Europe	Global footprint Strong in Asia & Europe Weak in North America	Strong footprint on 3 continents



# Business environment – mega trends benefits Nolato



# Strategies and key factors in achieving our vision

Nolato shall be the customer's first choice of partner!



# Nolato's Basic Principles / CS

The values and business principles which guides us in our daily work

We are:

- Professional
- Well organised
- Responsible



ISO26000/OHSAS  
18001/UN Global Compact  
- Conduct/ethics



ISO 14001  
- Environment



ISO 9001  
- Quality



Whistleblowing  
- Openness